

Magellan Jets Fact Sheet

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About Magellan Jets

Magellan Jets is a Boston-based private aviation solutions provider built on a commitment to three core values: Lead With Safety, Care Deeply, and Create Amazing. Founded in 2008, Magellan Jets' innovative model offers Jet Card Ownership, Membership, and On-Demand Charter services as well as Aircraft Sales and Management, all designed to provide the freedom and exceptional personalized service that private travelers demand.

Magellan and its FAA-certificated Flight Support Department ensure every detail is tailored to exceed guests' expectations. Safety, security, privacy, and an uncompromising commitment to excellence in hospitality combine with the most heavily audited and thoroughly vetted network of aircraft in the world to let travelers experience private aviation the way it is meant to be—purely private.

Elevated Safety Standards

Leading With Safety is our first Core Value for a reason. Magellan Jets was the first private jet broker in the world named to the Air Charter Safety Foundation—and our CEO, Joshua Hebert, served as ACSF Chairman in addition to being a founding ACSF member. We don't simply exceed safety standards—we have a direct hand in driving the conversation and raising standards for the entire business aviation industry.

When it comes to our requirements for operators, we strive to go above and beyond just what's required by the FAA or third-party auditing firms. Every operator in our Magellan Jets Preferred Network participates in our robust, multi-layered Service and Safety Management System. They're subjected to the most rigorous dynamic auditing program in private aviation, including a detailed 42-point safety inspection checklist on every flight. Pilots and crews are selected not just based on required flight hours and time in type, but on the requirements of the mission at hand.

Flight Support

Magellan's Flight Support Department operates 24/7, 365 and is entirely staffed by FAA-certificated pilots and aviation professionals, all of whom are U.S.-based Magellan employees—we do not outsource your safety to third parties or call centers. In addition to ensuring every aspect of your trip is seamless and enjoyable, Flight Support evaluates the safety and security of each flight, performing a 42-point checklist on every flight that includes:

- Checking operator safety records and current FAA Part 135 air charter certification
- Confirming operator meets or exceeds Magellan Jets insurance requirements
- Conducting flight crew background checks
- Risk assessment and deviation planning

If the aircraft, crew, or providers are not up to our safety standards for any reason, Magellan Jets will reschedule another aircraft and crew for the mission.

Our Full Suite of Private Aviation Solutions Aircraft Sales & Management

Magellan Jets brings its commitment to safety, transparency, and an amazing customer experience to *all* aspects of aircraft ownership with their newest division. In-house brokers sit on the same side of the table with clients in any aircraft transaction, working to understand their needs, searching for the perfect aircraft, going to market on their behalf, and guiding them through the entire process as a trusted partner. Once clients

secure their perfect aircraft, Magellan acts as a complete flight department with a full package of ownership services including:

- Developing a personalized plan for aircraft management and maintenance
- Helping clients offset ownership costs via guaranteed charter revenue income
- Securing supplemental lift via Magellan's platform of Jet Cards, Memberships, and On-Demand Charter solutions

Jet Cards

Enjoy the ultimate in flexibility, consistency, and convenience. Available in 25-hour blocks, owners can select from four of the safest, most reliable, and most popular aircraft in the industry—or from three non-jet-specific cards that grant access to a variety of jets in the midsize, super-midsize, and heavy-cabin categories.

Magellan's Jet Cards provide the full experience of being an aircraft owner without the cumbersome costs and commitments. Fly on *your* terms without the hidden costs, monthly membership fees, or large upfront capital purchase. Jet Cards are fully customizable, providing the freedom to use only what you need and the ability to scale your private aviation up or down on an annual basis.

Four Jet-specific cards:

Card:	Hourly Rate:
Embraer Phenom 300	\$7,950
Hawker 800XP	\$8,750
Bombardier Challenger 300/350	\$11,450
Gulfstream G450/550	\$13,985

Four cabin category cards:

Card:	Hourly Rate:
Light Jet Card	\$6,750
Midsize Jet Card	\$8,250
Super-Midsize Jet Card	\$10,250
Heavy Jet Card	\$12,500

Private Jet Memberships

Winner of Robb Report's 2021 "Best of the Best" Award for Private Jet Membership

Enjoy greater peace of mind in safety and reliability, transparent hourly pricing, guaranteed access, backup & recovery, and zero blackout dates with Magellan's pay-as-you-go Private Jet Membership options. The private aviation market is facing a level of

demand never before seen, making pricing and availability extremely volatile. With your Explorer Membership's fixed rates, there's less cost ambiguity—and with our industry-leading network of top-rated aircraft and crews, there will always be a jet available when you need it.

Explorer Membership

\$16,500 initial investment, \$4,500 annual dues starting year 2

Our award-winning Private Jet Membership program guarantees access to light, mid, super-mid, and heavy-cabin aircraft. You'll avoid the uncertainty of the charter market, flying at our posted hourly rates with zero blackout days, guaranteed backup and recovery, and a 72-hour callout window.

Explorer100 Membership

\$11,500 initial investment + \$100k on account, \$4,500 annual dues starting year 2

Want even greater flexibility, convenience, and consistent pricing from your Private Jet Membership? When customers place \$100K in funds on their account, they'll lock in fixed pricing for a full 12 months across all four aircraft categories and bring their callout window down to 48 hours (with the flexibility to book just 24 hours ahead with a modest scheduling premium). It's a risk-free private aviation investment—at any time during the membership, customers can exercise a refund clause if market changes for them to pivot their business and reconsider their private aviation investment.

Private Jet Membership Hourly Rates

Light Jet	\$6,800
Midsize Jet	\$8,350
Super-Midsize Jet	\$10,350
Heavy Jet	\$12,750

Explorer Membership Aircraft

Explorer and Explorer100 Members enjoy guaranteed access across four cabin-size categories of private jets. A Private Aviation Consultant will work with guests to help select the aircraft best suited to their needs, preferences, and use.

Light:

Citation Encore/Bravo/V/Ultra/CJ2/CJ3/CJ4; Hawker 400A, 400XP, Premier I; Nextant 400XT/XTI; Pilatus PC-24; Phenom 300/300E; LearJet 40/45/70/75;

Midsize:

Citation XLS/Excel; Gulfstream G100/Astra/G150; Lear 60/60XR; Hawker 750/800A/800XP/850XP/900XP

Super-Midsize:

Gulfstream 200/280; Bombardier Challenger 300/350; Dassault Falcon 50/50EX; Embraer Legacy 450/500; Embraer Praetor 500/600; Hawker 1000/4000; Citation Sovereign/Sovereign+/X/X+/Latitude/Longitude

Heavy:

Bombardier Challenger 604/605/650/850; Embraer Legacy 600/650; Bombardier Global Express/Global 5000; Falcon 7X/900EX/2000; Gulfstream GV/GIV/300/350/400/450/500

On-Demand Private Jet Charter

Access the safest aircraft and elite providers meticulously selected from the Magellan Jets Preferred Network with our private jet charter services. Our Private Aviation Consultants will help you navigate the on-demand market, ensuring the health, safety and security of you and your loved ones. Always focusing on your needs, our expert Guest Services team consistently delivers excellence with every flight. Guests can use the innovative Get-A-Quote tool on the Magellan Jets website to search flights and receive an instant charter quote.